

Local Market Update – December 2011

A RESEARCH TOOL PROVIDED BY 10K RESEARCH AND MARKETING
SINGLE FAMILY LISTINGS ONLY – RESIDENTIAL AND CONDO



Broomfield County

- 25.0%

Change in
New Listings

+ 28.1%

Change in
Sold Listings

- 5.6%

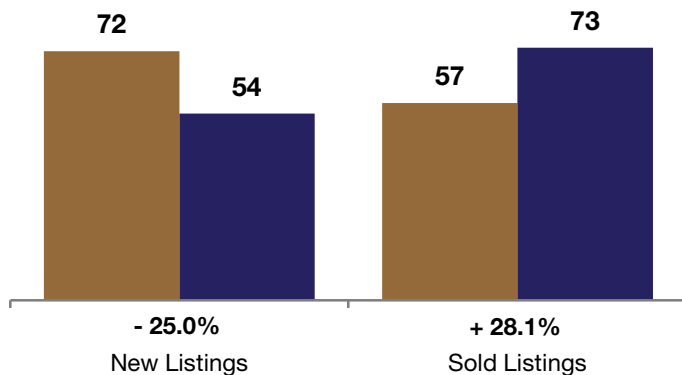
Change in
Median Sales Price

	December			Year to Date (YTD)		
	2010	2011	+ / -	2010	2011	+ / -
Active Listings	336	253	- 24.7%	--	--	--
Pending Sales*	10	19	+ 90.0%	--	--	--
Under Contract Listings	34	52	+ 52.9%	735	774	+ 5.3%
New Listings	72	54	- 25.0%	1,832	1,206	- 34.2%
Sold Listings	57	73	+ 28.1%	753	755	+ 0.3%
Total Days on Market	111	109	- 2.3%	90	102	+ 13.7%
Median Sold Price**	\$275,475	\$260,000	- 5.6%	\$270,000	\$280,000	+ 3.7%
Average Sold Price**	\$327,208	\$308,897	- 5.6%	\$315,759	\$307,291	- 2.7%
Percent of Sold Price to List Price**	97.0%	97.3%	+ 0.3%	97.4%	97.6%	+ 0.3%

* Pending Sales is a count of the number of homes that were in "pending" status at the end of the month. | ** Does not account for sale concessions and/or down payment assistance. This information was not available prior to January 2010. | Note: Activity for one month can sometimes look extreme due to small sample size.

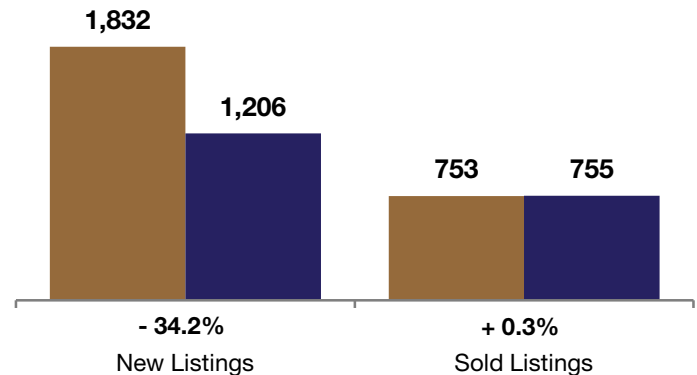
December

■ 2010 ■ 2011



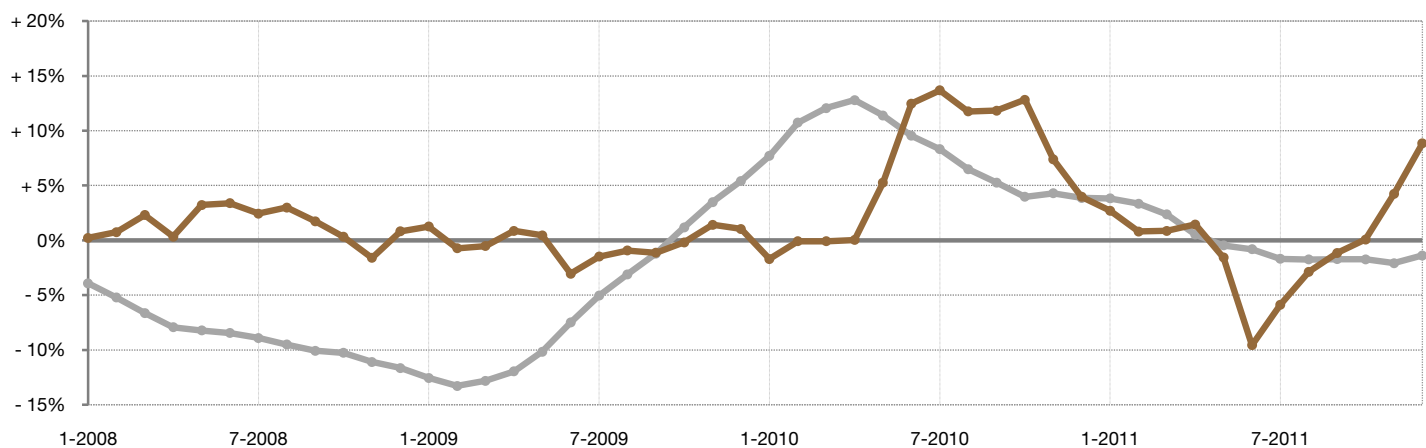
Year to Date (YTD)

■ 2010 ■ 2011



Change in Median Sold Price from Prior Year (6-Month Average)†

All MLS —
Broomfield County —



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Metrolist®. | Powered by 10K Research and Marketing. Due to differences in statistical methodologies, figures may vary from other market reports provided by Metrolist®.